

From: Brittany Zaehringer
Sent: Tuesday, January 05, 2010 1:42 PM
To: 'Lynn Richardson' ; Amy Bennett
Subject: RE: Grants for camping at Crowell Hilaka

Lynn:

Attached for your review are the two documents that we spoke about yesterday. Please let me know your thoughts and if these are good to go.

Brittany Grimes Zaehringer, Esq., MSSA

Chief Operating Officer
Girl Scouts of North East Ohio
One Girl Scout Way
Macedonia, Ohio 44056

From: Lynn Richardson [mailto:lynndragonwing@roadrunner.com]
Sent: Friday, January 01, 2010 3:10 PM
To: Brittany Zaehringer
Subject: Re: Grants for camping at Crowell Hilaka

Brittany,

I look forward to working it out ASAP. Hopefully it should be pretty straight forward & we can get the word out to troops in time to take advantage. We are basing the grant amount on two factors: the amount of money that we have available on hand; and not undercutting the price of comparable sites at other camps. But once the program is in place, my hope is that other potential donors may be interested in contributing. It would be nice to extend the length of the program if we can.

I am available on January. It's probably best to talk after 10AM. MY cell # is xxxxxxxxxxxxx

Happy New Year!
Lynn

----- Original Message -----

From: Brittany Zaehringer
To: 'Lynn Richardson' ; xxxxxxxx ;
Sent: Tuesday, December 22, 2009 2:37 PM
Subject: RE: Grants for camping at Crowell Hilaka

Hi Lynn: This is great news from FoCH. I will call you on Monday, January 4, 2010 to discuss the details of the grants. Thank you so much and Happy Holidays.

Britt

Brittany Grimes Zaehringer, Esq., MSSA

Chief Operating Officer
Girl Scouts of North East Ohio
One Girl Scout Way
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From: Lynn Richardson [mailto:lynndragonwing@roadrunner.com]

Sent: Monday, December 21, 2009 5:49 AM
To: xxxxxxxxxxxxxxxx
Subject: Grants for camping at Crowell Hilaka

To: Dr Alford Smith , Brittany Zaehring, Melissa Riley-Smith, Donna DeFiore, Kim Klima, Lisa Ledel, Roberta Urich

The Friends of Crowell Hilaka would like to offer grant money to troops camping at Crowell Hilaka. When we had a table at the annual meeting, several leaders told us that their girls were interested, but the sites were too expensive for their troops. We hope that offering grant money will do two things. First and foremost, more girls will be able to camp there. Second, the grants would function as a market test. We can see if lowering site fees will increase the overall usage rate of the camp in any kind of significant way. This could be useful data in determining the future outcome of all the camps.

We propose the following: we will contribute part of the site fee for every girl group staying a weekend at Crowell Hilaka during the months of February and March. \$ 60 toward Amity and North House; \$50 for Coach. Any troop wishing to accept this grant just applies for a campsite as usual, subtracts the appropriate amount from the fee, and writes in that they are accepting the Crowell Hilaka Camping Grant. Troops accepting the grant must agree to provide their troop number and troop leader (or camptrained adult) contact information to FoCH. FoCH will then pay the money directly to the council office.

We will make the payments in whatever way works best for you: either paying the fullest possible amount in advance and getting a return for unused sites; or being billed as sites are rented or at the end of a designated time period.

We would like council to notify troop /group leaders of this program as soon as details are worked out. We think of it as a "limited time Winter Sale: (hurry while supplies last! !) " Perhaps you would like to use that phrasing in your message!

Thank You for your consideration

Sincerely,

Lynn Scholle Richardson, president - Friends of Crowell Hilaka

[Announcement from FoCH about the camp grant program](#)

[FoCH/GSNEO camp grant agreement](#)

[Flyer announcing the camp grants to the public](#)

[Invoice #1 from GSNEO to FoCH for camp grants](#)

[Invoice #2 from GSNEO to FoCH for camp grants](#)

[Invoice #3 from GSNEO to FoCH for camp grants](#)