

**From:** Lynn Richardson [mailto:lynndragonwing@roadrunner.com]  
**Sent:** Friday, November 13, 2009 9:54 AM  
**To:** Cookies  
**Cc:** Brittany Zaehringer; Daisy Alford Smith  
**Subject:** Friends of Crowell Hilaka would like to participate in cookie sales

Hello cookies department !

The Friends of Crowell Hilaka group has decided that we would like to support the council by selling Girl Scout cookies, but we're not sure how to handle the logistics.

For our members who are leaders or parents of girl members, we are encouraging them to sell through their troop connection. However, there are several of us who do not have a direct connection. We would like to be able to sell as a group - but I do not know how much precedent there is for separate, yet supportive, groups to sell cookies for Girl Scouts.

We would expect the same basic arrangement that troops have: ie, the bulk of profit goes to the council office as unrestricted income, our group would get a certain amount per box to help with our operating expenses. But we wish to defer our incentives - directing the "cookie dough" money into the GSNEO fund for Camp Crowell Hilaka.

We have experienced cookie managers in the group who are willing to take the current training. What else do we need?

Lynn Richardson, president - Friends of Crowell Hilaka

**From:** [Brittany Zaehringer](#)  
**Sent:** Tuesday, November 17, 2009 12:03 PM  
**To:** ['Lynn Richardson'](#) ; [Marianne Love](#) ; [Sue Majzun](#)  
**Cc:** [Daisy Alford Smith](#)  
**Subject:** RE: Friends of Crowell Hilaka would like to participate in cookie sales

Dear Lynn:

We are so pleased that your group is excited about supporting the Girl Scout Cookie sale. It is wonderful to know that people like you are eager to support our girls and the Council in providing a meaningful Girl Scout financial literacy experience. As you know, the Girl Scout Cookie Sale is a girl Financial Literacy program, and as such, must adhere to the GSUSA Safety-wise policy that prohibits direct adult cookie sales.

However, adults can assist girls in a troop with taking orders and the orders are then processed through that troop's Cookie Chair. The decision and use of the profit earned is determined by the troops. For example they could donate their profits or recognitions to GSNEO in support of camp Crowell Hilaka. Please keep in mind that individual girls (regardless of whether they belong to a troop or group) do not earn profit and therefore, cannot designate those funds to any particular Girl Scout initiative.

In order to keep within the guidelines, the adults who wish to 'sell' cookies and have their efforts support a cause need to connect with a troop that wants to support that same cause. Orders taken would then be processed through that troop's Cookie Chairperson and handled like any other order for delivery and money collection. Again, the decision about recognitions and what the troop does with the profit is a troop decision. Since you stated that your group is composed of parents or leaders of current Girl Scouts, I would encourage your group to approach those girls with your proposal and allow them to determine how to collaborate with you.

Should you need any further assistance in connecting with troops or if you have further questions, please do not hesitate to contact me.

**Brittany Grimes Zaehring, Esq., MSSA**

Chief Operating Officer  
Girl Scouts of North East Ohio  
One Girl Scout Way  
Macedonia, Ohio 44056